



HP Partner First Healthcare Specialization

Now you can purchase directly from experts in the buying process and the unique concerns of the healthcare industry.



Solutions for healthcare

HP Partner First Healthcare Specialists are passionate about the quality of care your patients receive. We're excited for the chance to work with you to offer instant access to secure patient records and help your teams collaborate across departments and facilities.

Who are our HP Partner First Healthcare Specialists?

Our dedicated healthcare staff:

Promotes	the HP Healthcare Specialist status with the HP Healthcare Certification insignia
Gains	expertise of the healthcare industry and buying process
Accesses	HP healthcare-focused assets
Works	closely with HP healthcare leadership and clinical teams
Resells	HP Healthcare Advanced Solutions products

Why choose HP Partner First Healthcare Specialists?

Look for the HP Partner First Healthcare Specialist insignia for specialists recognized by HP as certified.

- **Knowledgeable of healthcare trends** and trained through the HIMSS Media-developed program
- **Recognized and vetted** healthcare specialists
- **Informed and up to date** on the latest HP technology and HP healthcare products
- **Access to strategic healthcare assets** and healthcare collateral not immediately available to other resellers
- **HP Healthcare team resources** are shared to HP Certified Healthcare Specialists both at headquarters and in the field



HP HC270 27-inch



Partner First
Healthcare
Specialists